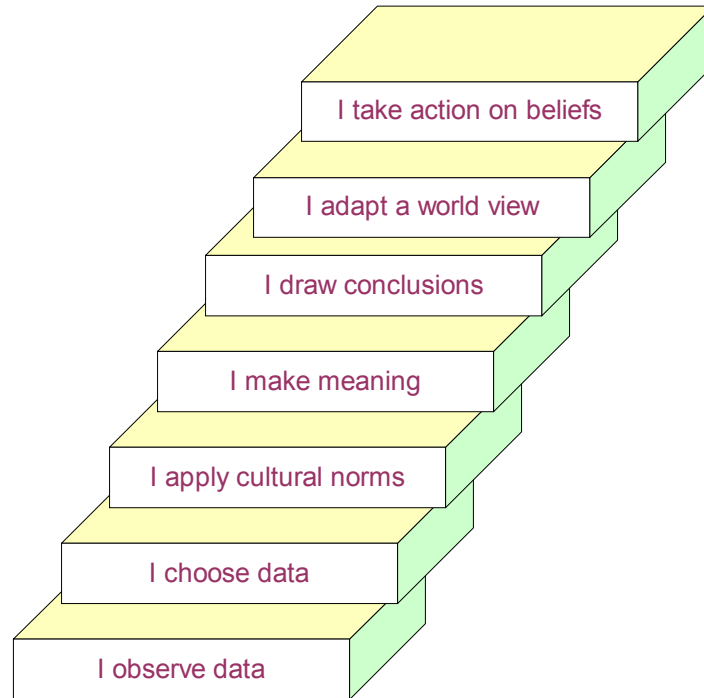


Steps Of Inference And Behavior

Read and understand the following.



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THE LADDER OF INFERENCE HELPS US TO UNDERSTAND HOW PEOPLE CAN OBSERVE AND FEEL THE SAME STIMULUS, AS AN EVENT, DATA OR PHENOMENON AND ARRIVE AT DIFFERENT BEHAVIOR. WHAT IS CRITICAL TO KNOW ABOUT USING THIS MODEL IS THAT MEANING-MAKING IS NO SIMPLE NOTION AND ALL THE VARIOUS ITERATIONS OF THOUGHT, UNDERSTANDING AND COMMUNICATION WIND AND WEAVE THEIR WAY THROUGH OUR NATURE AND OUR NURTURE.

EACH OF US WILL CAST A CERTAIN LIGHT ON ANY PHENOMENON AND FOR THE COACH TO UNDERSTAND HOW ONE MAKES MEANING PROVIDES INSIGHTS INTO OUR AWARENESS, CONDITIONING, NEEDS, RELATIONSHIPS WE HAVE WITH PEOPLE, THINGS AND IDEAS AND OUR LEVEL OF CONSCIOUSNESS AND DEVELOPMENT. THESE INSIGHTS HELP US TO DISCERN HOW BEST TO HELP THE PERSON BEING COACHED TO AWARENESS, PURPOSE, COMPETENCE AND WELL-BEING AS A RESULT OF A COACHING INTERACTION.

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